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Phone: 833-832-4033	Phone:

Discovery Data

Number of Total Users	•
Number of Total Workstations	
Number of Locations	
Number of Total Servers	
Total Number of Days Down in the Past Year	
Dedicated IT Staff Monthly Wages	•
The Company Goto Person Monthly Wage	•
Cost of Being Down for a Day	•

Network Monthly orxed Costs Anti Virus Subscription	Monthly	Yearly Total
Email Services (Spam, Archiving, Encryption)		
Server Offsite Data Storage		
Microsoft 365 Licenses		
Cloud Services		
User Back Up Services		
Remote Monitoring Services		
Disaster Recovery Solutions		
Any Hardware Lease Payments		

Security Subscriptions	Monthly	Yearly Total
Cyber Security Subscriptions		
VPN Services		
Firewall Subscriptions		
Dark Web Scanning/Monitoring		

Internal Personnel	Quantity	Yearly Total	
How Many Staffed IT Related Employees			
Hours per Month The Goto IT Person spends on IT Support			
Hours Per Month Spent on Managing other Technology Vendors			

Monthly	Yearly Total
	Monthly

Down	Time	Events	or	other	IT	Costs	
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Downtime Costs	
Network Annual Fixed Costs	
Security Annual Fixed Costs	
Internal Staff Annual Costs	
Yearly Outsourced IT Costs	
Down Time Events	
Yearly Total Cost of Ownership	
Monthly Total Cost Of Ownership	
Current Monthly Cost Per User	