



SANCO INDUSTRIES, INC.

7-1-25

To Whom It May Concern,

It is with confidence that I recommend Applied Technology Group as a provider of managed IT services. Our previous experiences with managed IT left us skeptical. The partnership with them has made a meaningful difference in the way we handle IT operations, and I'm grateful for the value they've added to our organization.

From the beginning, Applied Technology has demonstrated a proactive approach to IT management. They don't just wait for problems to occur; they actively look for ways to prevent them. This forward-thinking mindset has helped us avoid countless potential disruptions.

Their project management is equally impressive. Whether it's implementing new systems or upgrading existing infrastructure, they keep projects moving smoothly and on schedule. Their consistent communication and follow-through make it easy to trust that progress is being made even when we're focused on other priorities.

Day-to-day support has also been exceptional. General support tickets are handled quickly and professionally, and in emergency situations, their responsiveness is unmatched. It's a relief to know that help is just a call or message away when we need it most.

One of the biggest benefits of working with Applied Technology Group is the peace of mind they provide. They've taken ownership of many IT responsibilities that used to fall on my desk, which frees up time and mental bandwidth to focus on more strategic areas. It's rare to find a partner that feels like a true extension of your team, but that's exactly what they've become.

I highly recommend Applied Technology to any business looking for a reliable, proactive, and responsive IT partner.

Sincerely,

Carrie Sheets

Director of Administration

Sanco Industries, Inc